

## Customer Story

# Enterprise Governance **Helps** A Chemical Manufacturer Grow Their Garden

**Our customer, a global fertilizer supplier, was a company that understood the challenges of growth. Before Strongpoint, however, their Salesforce Org looked more like an untended garden. Here's how Enterprise Governance helped.**

Like many businesses that seek out Strongpoint, our customer was struggling with a cluttered, overly complex Salesforce implementation. With thousands of unused customizations, it was difficult to see the downstream impacts of a proposed change — making stress-free cleanup virtually impossible.

Strongpoint **Enterprise Governance** gave their team the visibility they needed to make smarter changes. As a result, stress levels have gone down and users are able to find accurate information faster.

Our customer has also benefited from Strongpoint's **Release and Deploy** functionality — using it, their dev teams can understand change set issues and take corrective action sooner. A more robust push ability has led to faster deployments and an improved ability to adapt their Org to meet evolving business requirements.

## THE CUSTOMER

An international chemical manufacturer exporting fertilizer and related products to more than 20 countries worldwide

## THE PROBLEM

A slow change process that led to long dev cycles and deployments, and a less flexible Org overall

## THE SOLUTION

Automatic change review and environment comparison for spotting and resolving dev issues earlier

## STRONGPOINT PRODUCT

Enterprise Governance