SAFETY AND SPEED WITH STRONGPOINT

The team at Industrial Scientific was struggling to understand the dependencies within their orgs and the downstream impact of potential changes. A key objective was to clean up their customer data model but without complete documentation the process was extremely difficult and time-consuming. As a longer term objective, they wanted to implement strong data governance and change control procedures. They purchased Strongpoint Automated Documentation and Optimization in mid-2017 and almost immediately upgraded to Intelligent Change Enablement enabling them to ensure changes were made safely and distributing the work to different team members to maximize productivity.

Strongpoint

STRONGPOINT.IO

"Strongpoint is a powerful addition to Salesforce! It enables us to maintain change policies, and automatically identify whether the changes to our org are compliant with our policies."

– JAKE GARIS, INDUSTRIAL SCIENTIFIC

HOW STRONGPOINT HELPED

Without automated tools for documentation, impact analysis and change monitoring, Industrial Scientific was faced with the task of manually reconciling the downstream impact of changes to their data model. They also wanted to put in place a tight but very efficient change process that would ensure they complied with their policies and also got more done.

They purchased Strongpoint Documentation and Optimization for use on a large project to evaluate their customer data. It was so effective that they upgraded to the Intelligent Change Enablement package a few months later.

With Strongpoint, the Industrial Scientific team was able to drastically reduce the time needed to complete a critical customer data project and lay the groundwork for a tight efficient change management process. As they became more accustomed to the product, they used the automated risk assessments to route changes to the correct process and team member resulting in a significant gain in productivity with less stress.

THEY USE THE STRONGPOINT INTELLIGENT CHANGE ENABLEMENT

Automated Documentation and Clean-Up
Strongpoint provides the most complete documentation available for Salesforce together with easy to understand tools designed to help your team understand potential impacts and plan clean-up activities. Built in visualization tools like the Dependency Relationship Diagram, Clean-up Reports and Object Finder allowed Industrial Scientific to confirm the impact of their proposed changes before risking data loss or impact to existing workflow, integrations and business processes.

Automated Risk and Impact Analysis
Strongpoint automates triage of proposed changes, and advises the IS team on the level of change management required.
Detailed automated impact analysis helps ISM make good decisions quickly and route work to the correct team members and approval process.

Automated Change Logging and Clearance
Strongpoint helps ensure that changes are made safely. It automatically logs all changes to custom objects to allow for strict management of objects deployed into production or sandbox orgs. Any un-approved, high-risk changes are automatically flagged for review by management.

ABOUT INDUSTRIAL SCIENTIFIC

INDUSTRIAL SCIENTIFIC

A leading global provider of portable gas detector and gas detection as a service.

HQ
Pittsburgh, PA

INDUSTRY
Electronics Manufacturing

COMPLIANCE REQUIREMENTS
Public and Later Private Equity Audit

SYSTEMS
Salesforce.com

RECOMMENDED STRONGPOINT SOLUTION
Continuous Documentation
Continuous Change Management

CUSTOMER SINCE
2017

CHANGE IS GOOD

strongpoint.io/demo

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